

## Message Text

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14

ACTION EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NRC-05 NSAE-00 USIA-06

TRSE-00 EUR-12 ERDA-05 ISO-00 MC-02 ACDA-07 /045 W

----- 039257

R 080750Z DEC 76

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 6453

INFO AMEMBASSY BONN

LIMITED OFFICIAL USE FRANKFURT 8911

EXCON FOR COMMERCE

E.O. 11652: N/A

TAGS: ESTC, GW

SUBJ: EXPORT LICENSE FOR REASCH ELEKTRONIK

1. MR. RASCH OF RASCH ELEKTRONIK HAS BEEN IN TOUCH WITH EDO RE A LICENSE FOR A DISC DRIVE CONTROLLER AND FOUR SPINDLES MANUFACTURED BY CALCOMP. MR. RASCH HAS CONTACTED DOD (MR. EUGENE MURPHY) AND OEA FOR A DECISION OF THE CASE (NO. A-214453), WHICH WAS SUBMITTED IN JUNE. RASCH HAS TOLD EDO THAT HE PERSONALLY CONVINCED HIS CUSTOMERS TO STAY WITHIN THE LAW RATHER THAN OBTAIN THE EQUIPMENT THROUGH ILLGAL SWEDISH OR FINNISH CHANNELS, AND NOW IS IN DANGER OF LOSING HIS CUSTOMERS AND POSSIBLY HIS BUSINESS BECAUSE HE INSISTED ON COMPLYING WITH THE REGULATIONS.

2. ACCORDING TO RASCH, THIS EQUIPMENT IS ALREADY IN USE IN EASTERN EUROPE (IN BASF INSTALLATIONS IN POLAND AND THE USSR). HE IS CONVINCED THAT HIS CUSTOMERS END-USE WILL BE NON-STRATEGIC SINCE HE HAS FULL ACCESS TO THEIR FACILITIES AND IS ACQUAINTED WITH THEIR OPERATIONS.

3. RASCH IS THEREFORE UPSET BY THE DECISION TO POSTPONE GRANTING THE LICENSE AFTER HE HAD WAITED  
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SIX MONTHS AND WANTS TO KNOW WHY THE DECISION

WAS TAKEN AND WHAT COURSES OF ACTION ARE OPEN TO  
HIM.

4. EDO IS CONVINCED THAT RASCH HAS TAKEN PAINS TO  
COMPLY WITH OEA REGULATIONS. AND THAT HE LOSS OF THIS  
CONTRACT WOULD IMPERIL HIS RELATIONS WITH EASTERN  
EUROPEAN CUSTOMERS. EDO WOULD THEREFORE  
APPRECIATE GUIDANCE ON WHAT TO TELL RASCH AND  
WHAT COURSE OF ACTION TO RECOMMEND. LEHMANN

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ELECTRONIC EQUIPMENT, STRATEGIC TRADE CONTROLS, TRANSACTION CHECKS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 08 DEC 1976  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** BoyleJA  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1976FRANKF08911  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D760453-0338  
**From:** FRANKFURT  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1976/newtext/t19761263/aaaacchj.tel  
**Line Count:** 70  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** BoyleJA  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 28 APR 2004  
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**Review Exemptions:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** EXPORT LICENSE FOR REASCH ELEKTRONIK  
**TAGS:** ESTC, GE  
**To:** STATE  
**Type:** TE  
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